

# FASTENER TOOL & SUPPLY

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## YOUR SUPPLY CHAIN PARTNER

by Dennis Cowhey, President, Computer Insights

### *Why Fastener Tool & Supply - Trusted Quality & Integrity*

Committed to offering high-quality fasteners and supply chain solutions since 1977, Fastener Tool & Supply has built a rock-solid reputation for providing products and services that are a cut above the rest. They are proud to consistently exceed the expectations of businesses across several industries as a high-performance fastener distributor that offers cutting-edge services and outstanding support.

### *Solution-Driven, Customer-Focused Fastener Distributor*

Fastener Tool & Supply is an extension of their customer's organization. They pride themselves on not only meeting but exceeding expectations from their customers. Their diverse customer market portfolio has built a robust supply chain rooted in Aerospace and Defense manufacturers and high-performance and commercial/industrial supply chains. This unique supply chain enables their team to provide customers with creative supply chain solutions rooted in continuous improvement, engineering, and value. Their trusted quality and timely delivery KPIs consistently exceed 99%, which is why their customers continue to challenge them with new growth opportunities. Fastener Tool & Supply, Inc. looks forward to strengthening partnerships with its current customers and building new partnerships through new opportunities.

### *High-Quality Fastener Distributor*

Fastener Tool & Supply, Inc. is proud to be a reliability,



variety, and value leader. Consolidating your supply chain with Fastener Tool & Supply products provides the most efficient, seamless, cost-effective solution. Their trusted quality and timely delivery allow you to save time, improve customer satisfaction, and grow profitability.

### *Expert Support Team*

The Fastener Tool & Supply, Inc. team is committed to integrity, responsibility, and continuous improvement. We uniquely employ an extensive team of full-time engineers to provide our clients with the best possible in-house support. So, we're confident that you'll enjoy working with us as your fastener distributor. Contact us to learn more!

### *Embracing Technology And Cutting Edge Solutions*

By embracing the factory of the future through integrated technology, continuous improvement, and innovative supply chain management, Fastener Tool & Supply has put itself ahead of competitors.



More than just a fastener distributor, they are also an exclusive DigitalBins® distributor, investing in high-tech Vendor-Managed Inventory (VMI) Solutions to remain on the cutting edge of fastener technology. The main focus of these innovations is delivering exceptional and efficient customer service.

“The people at Computer Insights, Inc are critical to our success. I appreciate everything they’ve done for us since we decided on The Business Edge™ and look forward to continuing working with their team to utilize more features of the program. They have a great company.” Michael Delis, Director @ Fastener Tool & Supply, Inc.

### VMI Solutions: Improve Efficiency And Grow Profitability

Explore the different warehouse management services Fastener Tool & Supply offers that can enhance your VMI program. Please get in touch with them if you’re interested in scheduling a live video conference or on-site demo! Their diligent and talented team is always ready to support your warehouse management efforts.



▣ **DigitalBins®** - Integrate this state-of-the-art custom inventory management system to automate industrial replenishment and distribution with real-time monitoring for error-proof picking.

▣ **Kitting** - Their dedicated team will expertly construct your products ready-to-ship with a sharp eye for detail, presentation, and deadlines.

▣ **Assembly** - With the tools for the job and a team you can rely on, they will skillfully assemble your product components and prepare it for distribution.

▣ **Just in Time (JIT) Solutions** - Ensure uninterrupted production without building up excess inventory with their specialized JIT programs that help streamline your VMI program and other warehouse processes.

▣ **Line Feed & Ship to Stock** - Entire assembly lines can rely on a single element, Fastener Tool & Supply anticipates your needs and provides proactive replenishment operations that you can depend on.

▣ **3PL & 4PL Logistics Services** - Fastener Tool & Supply provides trusted logistics services for your entire supply chain. Meet every requirement in your VMI process from the point of origin to the point of use.

▣ **Preferred Vending®** - Innovative vending systems offer a turnkey, cost-effective solution to control and reduce your usage of consumables with PIN or card swipe login and year-round support.

▣ **AutoCrib®** - Utilize industrial vending solutions with high-tech customizable inventory management software to automate and document your warehouse transactions.

▣ **Custom Packaging** - Safely ship your products while standing apart from your competition with premium custom branded packaging and crating.





## Products - Everything You Need

Fastener Tool & Supply does not have a traditional catalog or line card because it approves and supplies thousands of brand-new products yearly. It supplies over 160,000 items to its customers worldwide. Its team is equipped to handle everything from standard hardware to specialty products, engineered specials, consumables, PPE, and everything in between.

▣ **Aerospace & Mil-Spec** - Flight critical, specialty, and standard aerospace hardware.

▣ **Bellevilles, Springs, & Stampings** - Specialty bellevilles, retaining rings, hose clamps, spacers, and springs.

▣ **Blueprint & Engineered Fasteners MTO** - PPAP, frozen process, designed-controlled, manufactured, or machined to specifications.

▣ **Helicoil & Threaded Inserts** - HeliCoil® inserts, thinwall inserts, keylocking studs, and drill bushings.

▣ **Industry Standard Fasteners -**

- *Standard Fasteners* - Standard bolts, nuts, pins, rings, rivets, screws, sockets, studs, concrete fasteners and more.



- *Fittings, O-Rings, & Seals* - Tube & hose fittings, adapters, brass, hydraulics, o-rings, and seals.

- *Platings & Coatings* - Engineered coatings and platings to enhance performance.

- *Machined Components MTO* - From raw material to finished component, our staff provides you cost-effective, quality machine specials.

▣ **MRO -**

- *Abrasives, Drills, & Metalworking* - Premium metalworking tools to get the job done right the first time.

- *Adhesives & Threadlockers* - Pre-applied or point-of-use Loctite® and Vibra-Tite® products including threadlockers and adhesives.

- *Cable Ties & Plastics* - Lightweight, durable, and effective fastening solutions.

- *Chemicals & Paints* - From aerospace grade hydraulic fluid, greases, and epoxies to primers, paints, and solvents.

- *Consumables & Tools* - PPE, hand tools, storage bins, and everything else to help consolidate your supply chain.



## Success Stories - Values & Quality

Since 1977, Fastener Tool & Supply has maintained a commitment to providing lasting solutions to its customers. Its foundational values have stood the test of time, serving as the foundation for its delivery of long-term solutions for your needs.

Explore some of their success stories below to understand the value that working with the Fastener Tool & Supply team can provide for your business. You will discover how our trusted quality and timely delivery can help you improve processes, increase customer satisfaction, and grow profitability.

### Rapid Prototyping

Rapid Prototyping for new product development often creates supply chain challenges to meet extremely tight delivery milestones. There is also a balance between meeting these milestones while developing a robust, long-term supply chain solution. Fastener Tool & Supply can design parallel supply chain options for you. Their team can offer short-term, low-volume, rapid prototyping supply chain and long-term production supply chain solutions. FTS can maintain all certifications, quality, and testing data through the prototyping phase and develop a longer lead time and production supplier in parallel for additional qualifications that extend far beyond your milestone deadline.

### Value Analysis And Value Engineering

Value analysis and value engineering are strategic and organized approaches utilized to accomplish one more of the following for new product and existing product development:

- ▣ Cost improvement or containment
- ▣ Design for assembly
- ▣ Design for manufacturing
- ▣ Quality performance improvements
- ▣ Supply chain improvements

Would you like to improve cost containment, quality, and supply chain performance? Fastener Tool & Supply has helped their strategic commercial customers who challenged their engineering and customer service teams with a 15% cost savings target for specific bills of materials.



### VMI And DigitalBins®

Do you struggle with storage restrictions, stock outages, and assembly line disruptions? Fastener Tool & Supply helps high-performance clients who utilize their VMI Solutions to address these issues, along with program consistency problems, low visibility, and daily stockouts. They offer a turnkey, sustainable, cost-effective solution integrated with technology to allow you to focus on your core competency and grow your business to gain market share.

- ▣ Part submission warrant qualifications for all blueprint items
- ▣ Supplier consolidation with one streamlined point of contact team
- ▣ On-site, proactive vendor managed inventory
- ▣ Consignment Inventory
- ▣ Real-Time inventory monitoring via FTS DigitalBins (managing over 1,500 line items) for all four plants
- ▣ Consolidated purchase order and statement invoicing
- ▣ Reallocation of customer

### More Information

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